

Aggregating Specific Feature

Providing Stop Loss Options to Clients

HM Insurance Group (HM) offers a feature to clients who are looking to reduce their Stop Loss premium by assuming more claim liability. With the Aggregating Specific feature, the client agrees to accept an amount of additional risk in exchange for the financial advantage of paying lower Stop Loss premiums. This feature is solely a financial arrangement and does not impact employee medical benefits. The Aggregating Specific feature is recommended for clients financially suited to accept additional risk.

How the Aggregating Specific Feature Works

With the Aggregating Specific feature, Specific premium is reduced in exchange for the client assuming liability for a set dollar amount referred to as the Aggregating Specific Loss Fund. When an individual claim or a combination of individual claims exceeds the Specific deductible, the amount exceeding the Specific deductible is applied to the Aggregating Specific Loss Fund rather than the client receiving reimbursement. When the total excess claim amounts exceeding the Specific deductible equal the Aggregating Specific Loss Fund, the additional eligible Specific Stop Loss liability will be reimbursed up to the plan maximum.

Aggregating Specific Example – Specific Deductible: \$200,000; Aggregating Specific Loss Fund: \$75,000
The client incurred three claims that were each more than the \$200,000 Specific deductible.

Claimant	Claim Amount	Less the Specific Deductible		Amount in Excess of Specific Deductible	Amount Applied to Aggregating Specific Loss Fund	HM Reimbursement
Claimant 1	\$250,000	– \$200,000	=	\$50,000	\$50,000	\$0
Claimant 2	\$255,000	– \$200,000	=	\$55,000	\$25,000	\$30,000
Claimant 3	\$235,000	– \$200,000	=	\$35,000	\$0	\$35,000
				\$140,000	\$75,000	\$65,000

\$140,000	Excess of Specific Deductible
– \$75,000	Aggregating Specific Deductible
\$65,000	HM Reimbursement

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Aggregating Specific Impact Example – Specific Deductible: \$200,000; Aggregating Specific Loss Fund: \$75,000

Example A and Example B are scenarios where the Aggregating Specific feature can provide savings to employers. Example C demonstrates an instance where the Aggregating Specific feature would not be beneficial to the employer.

Example A			Example B			Example C		
No Claimants Exceeded the \$200,000 Specific Deductible			Two Claimants Exceeded the \$200,000 Specific Deductible by \$18,000 and \$23,000, Totaling \$41,000			Two Claimants Exceeded the \$200,000 Specific Deductible by \$30,000 and \$35,000, Totaling \$65,000		
	Without Aggregating Specific	With Aggregating Specific		Without Aggregating Specific	With Aggregating Specific		Without Aggregating Specific	With Aggregating Specific
Premium Paid by Employer	\$260,000	\$200,000	Premium Paid by Employer	\$260,000	\$200,000	Premium Paid by Employer	\$260,000	\$200,000
Total Claims Assumed by Employer	\$0	\$0	Total Claims Assumed by Employer	\$0	\$41,000	Total Claims Assumed by Employer	\$0	\$65,000
Total Cost to Employer	\$260,000	\$200,000	Total Cost to Employer	\$260,000	\$241,000	Total Cost to Employer	\$260,000	\$265,000
\$60,000 Savings to Employer			\$19,000 Savings to Employer			\$5,000 Increased Cost to Employer		

Note: Total liability will fluctuate due to the size of the deductible and the Specific deductible purchased.

Aggregating Specific Requirements

- Only claim amounts in excess of the Specific deductible or alternate Specific deductible are applied to the Aggregating Specific coverage
- The claims in the Aggregating Specific Loss Fund do not apply toward the Aggregate coverage
- Once the Aggregating Specific Loss Fund is met, any additional eligible claims over the Specific deductible will be reimbursed
- Available to groups of more than 100 lives
- The minimum premium requirement is \$200,000 (before the Aggregating Specific feature is implemented)
- The Aggregating Specific Loss Fund’s fixed-dollar amount differs by employer group and is determined during the underwriting process
- Commissions are not payable on the Aggregating Specific Loss Fund
- Subject to HM Insurance Group underwriting discretion

About HM Insurance Group

HM Insurance Group (HM) works to protect businesses from the financial risk associated with health care costs. A recognized leader in Employer Stop Loss, the company delivers protection for a range of group sizes. HM also offers assumed Accident and Health reinsurance solutions and Provider Excess insurance through HM Specialty.

HM Life Insurance Company, HM Life Insurance Company of New York and Highmark Casualty Insurance Company are all rated “A” (Excellent) by AM Best Company.* Through its insurance companies, HM Insurance Group holds insurance licenses in 50 states and the District of Columbia and maintains sales offices across the country.

For more information, contact your HM sales representative or visit hmig.com.

*AM Best Company, September 2023.

Stop Loss coverage is underwritten by HM Life Insurance Company, Pittsburgh, PA, in all states except New York, under policy form series HMP-SL (08/19) or HMP-SL (06/20) or similar. In New York, Stop Loss coverage is underwritten by HM Life Insurance Company of New York, New York, NY, under policy form series HMP-SL (06/20) or similar. In all states except New York, Provider Excess Insurance is underwritten by HM Life Insurance Company, Pittsburgh, PA, or Highmark Casualty Insurance Company, Pittsburgh, PA, under policy form series HM PEL 1105, HC PEL 1105, HMP PEL (09/20) or similar. In New York, Provider Excess Insurance is underwritten under policy form series HMNY PEL 1105 or similar. In all states except New York, Assumed Accident and Health Reinsurance is underwritten or reinsured by HM Life Insurance Company, Pittsburgh, PA, or Highmark Casualty Insurance Company, Pittsburgh, PA, under form HM1005-ELR or similar. In New York, Assumed Accident and Health Reinsurance is reinsured by HM Life Insurance Company of New York, New York, NY. The coverage or service requested may not be available in all states and is subject to individual state approval. Reinsurance agreements only reflect a form number when required by applicable state law.



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